

# Top reasons to invest in transport in Liberia



# Growing demand for transport



Despite challenges in the logistics sector, opportunities in Africa are promising.

The establishment of the Economic Community of West African States has led government to take new approaches to policy.

Liberia is improving the landscape to encourage further investment into new and existing logistics services.

# Preferential Market Access to Key Trade Partners



Liberia is strategically located on the west coast of Africa and provides access to major international markets.

Liberia has also formed international trade relationships with many major markets, granting preferential access and opportunities for export

# Improving infrastructure



The government of Liberia is committed to improving the country's infrastructure as a key priority

Key improvements include the seaports, including the port of Monrovia which is to become a major transport hub and development of current rail and road infrastructure.

# Skilled and Cost-Effective Workforce



65% of the working population in Liberia is under 25, providing a youthful and eager workforce.

Skill development programs are ensuring skills availability in a wide range of sectors.

Salary costs are costeffective compared to other locations.

# Strong business climate



Liberia has experienced steady GDP growth since 2010.

The business climate Liberia is investor friendly, with low barriers to entry and smooth business registration processes.

Liberia has been a politically stable country for over two decades and ranks highly in the Global Peace Index.

Source: National Investment Commission, Netherlands Enterprise Agency, USAID

# **Growing Demand for Transport**

### Global outlook



### 2027

The global logistics market is expected to reach USD **\$12,975 billion** by 2027.<sup>1</sup>



### 2020

The global logistics market is expected to register an annual growth of **6.5%** from 2020 to 2027.<sup>1</sup>



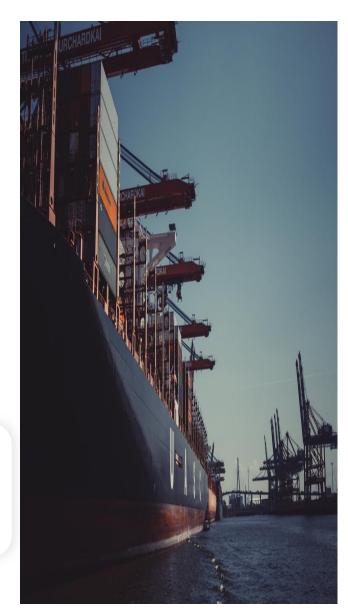
### 2020

The Impact of Covid-19 slowed supply chains and logistics activity globally. Areas for growth in logistics include **automation**, **last mile delivery**, **e-commerce and reverse logistics**.<sup>1</sup>

# Regional outlook (West Africa)

The African Continental Free Trade Area (ACFTA) promises to unite a market of **1.3 billion** people and a combined GDP of USD **\$2.6 trillion.**<sup>2</sup>

**E-commerce**, **m-commerce** (mobile commerce) and **B2B logistics** are playing a key role in digitization of logistics and commerce in Africa.<sup>2</sup>



### **Case Study**

# time:matters invests in logistics operations in Monrovia

### **Project Background**

**Description:** time:matters, a subsidiary of Lufthansa, Germany, invested in the city of Monrovia, Liberia, 2019 in the Transportation sector in a Logistics, Distribution & Transportation project.

**Impact:** Expected to create 165 direct jobs, with an estimated capital expenditure of USD\$ 183m.

# time:matters



## **Project Specifications**

The new delivery hub in Monrovia, Liberia, will operate in conjunction with a hub in Brussels, Belgium, connecting Benelux customers with Liberia. The company opened fifteen other African hubs simultaneously.

The transport of time-critical shipments will now be available with the usual high level of reliability and precision for the destinations

# **Preferential Market Access** – Liberia has market access to key trading partners in the world



**3** trade and investment agreements with the United States, providing duty-free access to about **6,800** exported products. <sup>1</sup>



**99%** of goods exported from Liberia to China are granted

duty free and quota free access under a bilateral trade agreement with China. <sup>1</sup>



**75% of the EU market** will gradually open to ECOWAS countries due to an Economic Partnership Agreement (EPA) with the EU.<sup>1</sup>



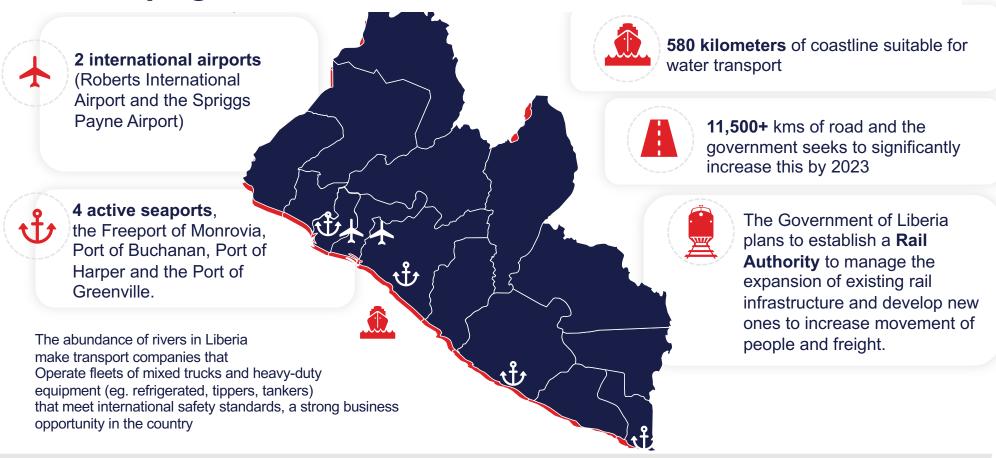
The **ECOWAS Trade Liberalization Scheme** (ETLS) is a tool for achieving a free trade area in West Africa. ETLS is a trade instrument aimed at encouraging duty free trade among ECOWAS Member States.

**Source**: ITA Country Commercial Guide, National Investment Commission and ECOWAS <sup>1</sup> A full list of trade agreements can be accessed through the following <u>link</u>



Liberia's leading export destinations in 2020 were Europe (77 %) primarily, Switzerland, which buys large volumes of gold, followed by Asia (11%) particularly China and North America (7%) mainly the United States of America.

# Improving Infrastructure - Liberia is committed to further developing its Infrastructure



Source: Wavteq based on National Investment Commission, USAID, Pro-Poor Agenda for Prosperity and Development, Construction Review Online, Airport Technology

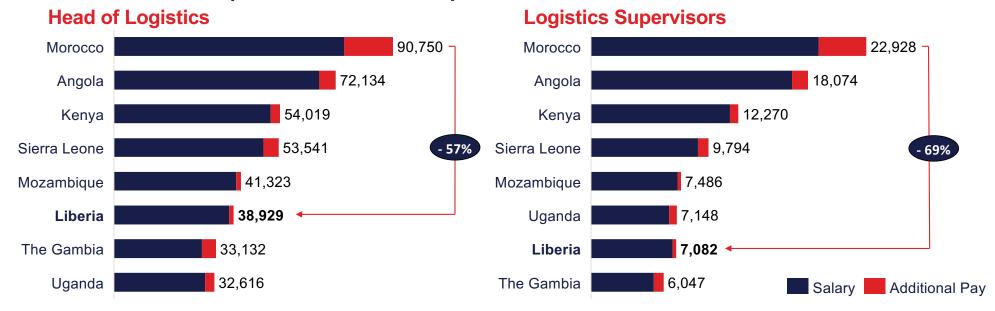
# **Skilled and Cost-Effective Labour**



55-70%
More cost effective

Liberia is between 55 - 70% more cost-effective than its peers in professions such as Head of Logistics & Logistics Supervisors

## Annual Salaries for professions in the transport sector in USD, 2019



Source: fDi Benchmark, a service from fDi Intelligence, Financial Times Limited



# **Skilled and Cost Effective Labour**







2.81% growth in the working age population in 2019 <sup>1</sup>



Approximately **390,000 students** in tertiary education in 2018 <sup>2</sup>



Employment in Industry (including transport and logistics) contributes toward 8.8% of total employment in Liberia <sup>3</sup>



The Youth Opportunities Project has enrolled an overall 12,920 youth of which 50% are females 4

- 1: United Nations, World Populations Prospects, 2019 link
- 2: UNESCO Institute for Statistics, 2018 link
- 3: fDi Intelligence from the Financial Times based on the International Labour Organization, 2020.
- 4: World Bank Group, country overview, 2020 link
- 5: World Bank Group and ILOStats, 2020 link
- 6: Trading economics based on Central Bank of Liberia, 2020 link

# **Strong Business Climate**





Average GDP growth of 4.89% between 2010 and 2019.1



An Average of **5** procedures required to set up a business in Liberia.<sup>2</sup>



Low common indirect Tax rate of 7%.3



Cost to set up a business in 2018: \$33USD. 4



**Dual currency** system meaning the Liberian Dollar and the United States Dollar are used interchangeably with rates determined by the market.

**\$5.1bn FDI inflows** since 2010

USD \$1,300

per container instead of the Sub-Saharan average of **US\$2,200**.

### Sources

- 1:World Bank Group, data bank, 2019 link
- 2: World Bank Group, ease of doing business scores, 2020 link
- 3: fDi Intelligence based on Deloitte: Tax Solutions and GSL.org, 2021 Link
- 4: fDi Intelligence from the Financial Times based on World Bank Doing Business, 2019 link

### **Case Study**

# National Aviation Services invests in logistics operations in Monrovia

### **Project Background**

**Description:** National Aviation Services, Kuwait, invested in the city of Monrovia, Liberia, 2019 in the Transportation sector in a Logistics, Distribution & Transportation project.

**Impact:** Expected to create 165 direct jobs, with an estimated capital expenditure of USD\$ 183m.





### **Project Specifications**

The new 2,700 sq m cargo terminal at Roberts International Airport in Monrovia, Liberia will support the airport's air cargo operations and Liberia's export supply capacity.

The terminal is being developed as a part of a joint venture with Liberia-based Global Logistics Services.



# **Quality of Life**

Liberia, Africa's oldest republic, is a location with a unique diversity and culture and offers a wide range of cuisine, music, cultural traditions, alongside growing access to essential quality-of-life services.

3rd

Against other neighboring locations for health expenditure as a percentage of GDP in 2018 at **6.3%** 



**10/12** for the strength of legal rights in Liberia



**8%** of Government expenditure put into education

Our Lady of Grace International School, Monrovia

**Sources:** World Bank Group, data indicators and US Embassy of Liberia

## **Quality of Life Services**

Two multicultural international schools, Our Lady of Grace Catholic School and the American International School Monrovia.

Rental accommodation is available in Monrovia and in Buchanan, with prices ranging from \$1000-\$2500pcm for a 3 bedroom apartment or house

There are 16 health facilities in the greater Monrovia area including, hospitals, dentists and pharmacies covering services including:

- General practice
- Internal medicine/pediatrics
- OB/GYN
- Urology
- Psychiatry
- Dentistry, and
- Vaccines

# **Tourism & Experience**

Climb **Mount Nimba**, Liberia's tallest peak at **1362m** above sea level, if you have a few days on your hands.



Sea related Tourism initiatives are popular, such as **Sea-fishing**, **Sea-diving and dolphin watching**.

The beach town of **Robertsport**, has emerged as a **surf hub**, with a handful of surf-oriented resorts.

**Sapo National Park** contains some of the largest primary tropical rainforests in West Africa.



Explore the history of **Africa's oldest independent state** at the **Liberian National History Museum.** 

Experience the bustle of **Monrovia**, Liberia's capital city, with a range of **nightlife**, **food and drink establishments and marketplaces**.



Libassa Ecolodge Resort, Marshall

## Skilled and Cost Effective Labour

Liberia has several skills development programs



**Startup Grind** is the largest independent startup community, The Liberian Chapter in Monrovia has 785 members 1



The "Youth Rising" project is training technical and vocational education and training (TVET) instructors, administrators, and principals to pass vocational education to the youth of Liberia. 3

# Liberia Growth accelerator was launched in

- 1 StartUpGrind, Liberia, 2020 link
- 2 World Bank Group, country competitiveness reports, 2018 link
- 3 EEAS, training Liberia's skills trainers, 2021 link



September 2021 as a partnership between UNDP, iCampus Liberia and the Accountability Lab.

Its main objective is to support the growth of Liberian business and support the establishment of new businesses that accelerate economic growth.

# **Manufacturing Parks and Zones**

## The Monrovia Industrial Park (MIP)

There are 200 acres of land available at MIP, which is also in close proximity to the Port of Monrovia.

Currently, small and medium scale manufacturing of goods such as nails, paint, industrial oxygen, confectioneries, and steel rods is taking place in this park. There exists more manufacturing space in the park.

The NIC is responsible for the development and managing of the MIP and foreign direct investments and public private partnerships are encouraged

# The Liberia-Buchanan Special Economic Zone (LI-BU-SEZ)

Feasibility studies and the SEZ master plan, developed by **Mahindra Consulting Engineers**, were presented to the SEZ Board in January 2021.

The LI-BU-SEZ first project will be the creation of a Special agro-processing industrial zone (SAPZ) which is being funded by donor agencies the **African Development Bank** and **US AID**.

Future developments will include manufacturing and processing facilities across major sectors with a goal to increasing value added production services in Liberia.





# **Investment Incentives**



Incentives are designed and administered as part of government's contributory efforts to support business establishments.

Investments ranging from **US\$500,000 to US\$9.9m** in prioritized sectors are eligible for incentives.

### **Attractive Government incentives in Transport**



Incentives are granted under the Economic Empowerment provision of Tax Amendment Act of 2016 for approved investment projects between \$500,000 -\$9 million in specific industries, including transport. Benefits include asset and tax deductions, and exemption from GST, custom duties and income tax stamp fees.



Investments over US\$10 million require the negotiation of a concession agreement, which is enacted into law to protect the investor.



Investments in prioritized areas are eligible for a special incentive package through the government's Inter-Ministerial Concession Committee (IMCC).

Sources: World Bank Group, data indicators, 2018

# **Get in touch**



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